

Our Client is a leading manufacturing organization engaged in export of Food and Beverage products, counting over 100 years operations in Sri Lanka; with recognition and respect for their commitment to quality, customer service, dominant market position and continued growth. Our client is offering an ambitious and conscientious individual an opportunity to join their team in order to drive their success to further heights.

SECTOR HEAD

The selected candidate will be responsible for Business Unit operations of the Food Solution Sector and be accountable for driving business growth, profitability, operations, customer service, quality and safety.

Key Responsibilities

- Planning and budgeting for the sector, maintaining departmental KPIs, improving cost control and on time delivery.
- Improved customer service to existing customers, expansion of the customer base and expansion of the business in to newer areas within the Sector.
- Initiating and driving strategic projects, planning out new investments, developing and executing strategic plans and programs.
- Coordinating and working closely with all stakeholders within the organization and outside, to solve issues / problems and drive growth in the assigned Sector.
- Incorporating standards of excellence into daily work to foster a manufacturing excellence environment and demonstrating personal commitment to it.
- Proactively work and directly supervise Production Managers, Plant Engineers and other employees in resource allocation, personnel decisions and business priorities to incorporate best practice into the manufacturing environment.
- Driving the Performance Management System, rewarding and disciplining employees; addressing complaints and resolving problems.
- Complying and upholding the Code of Conduct, Company Policies, Safety Procedures and Applicable Laws; and ensuring compliance by those within the Sector.
- Presenting information to Top Management and Board of Directors.

Candidate Profile

- Hold a Bachelor's Degree in Engineering or Food Science, along with MBA or equivalent post graduate qualification.
- Having a minimum of 10 years of proven experience in a large local or multinational organization, including at least 5 years at a senior management level in a manufacturing company.
- Exhibiting strong and confident negotiation skills to effectively address inquiries or complaints from customers, regulatory agencies and other stakeholders.
- Demonstrating sound analytical skills and business acumen.
- Displaying excellent people management and interpersonal skills.
- Possessing experience in a manufacturing environment, which would be considered an added advantage.
- Having exceptional communication and presentation skills to effectively articulate the progress of the Sector to the Board of Directors.
- Age between 35 - 45 years.

Note

This position is required to visit factories located in the Western Province & North Western Province at least 04 days of the week.

An attractive remuneration package will be offered on par with market rates.

Please forward your complete resume in PDF format with contact details of two non-related referees to mslr1@slt.net.lk within 10 days of this advertisement quoting **MSL Ref. No 7956** in the subject line of your e-mail.