



We are Sri Lanka's premier private sector commercial bank. Our visionary journey has taken us beyond the realms of business as we have made a conscious effort to go where no bank has dared to go; from downtrodden villages long-forgotten, to the world across the shores. The driving force behind this epoch-making journey is our strong team of achievers, affectionately known as the Hatna Family. As we continue to make history and move ahead, we invite dynamic and ambitious individuals to join us in our trailblazing banking saga.

# We are looking for bright minds to help us create a world of happy experiences.

## JUNIOR SALES ASSOCIATES (FIXED TERM CONTRACT)

### The Job

Generating effective sales leads for HNB's dynamic product portfolio of Leasing, Personal Loans and Credit Cards

### Requirements

- Should have passed the G.C.E. Advanced Level Examination
- Minimum 'C' pass for English language in O/L examination
- Full/part professional qualification in Marketing (CIM/SLIM) would be an added advantage
- Age between 22 to 26 years
- All-rounders who have taken part in sports/extra curricular activities at school will be given priority
- A minimum of one year experience in sales at a bank or a financial institution preferred

### Competencies

- Self-motivated, organised, efficient and outgoing individuals with outstanding interpersonal skills
- Ability to work under pressure and meet relevant deadlines in achieving sales targets
- Ability to develop and maintain long term business relationships with high net worth individuals and corporate clients
- Willingness to visit customers and canvass business
- A good command of English language, both written and spoken is necessary

Selected candidates can look forward to an attractive remuneration package with performance based incentives along with career development opportunities

### WALK-IN INTERVIEWS WILL BE HELD AS FOLLOWS

**DATE** : 6<sup>th</sup> June 2024

**TIME SLOT** : 8.30 a.m. - 11.00 a.m.

**LOCATION** : HNB Towers

Level 14, No. 479, T.B. Jayah Mawatha, Colombo 10.

\*Please bring a copy of your curriculum vitae

\*Candidates should strictly adhere to health guidelines stipulated by the Bank

## APPLY VIA XPRESSJOBS

