



MANAGER / ASSISTANT MANAGER - FIXED DEPOSITS & SAVINGS

(Head Office, Gampaha, Galle, Kandy, Anuradhapura, Kurunegala, Dambulla
Ratnapura, Badulla, Jaffna, Matara)

ABANS FINANCE PLC

Abans Finance PLC is a member of the prestigious Abans Group, which is a household name in Sri Lanka. With assets over Rs. 10 billion, Abans Finance PLC continues to remain one of the most innovative finance companies in Sri Lanka. The company's principal lines of business include finance leasing, vehicle loans, mortgage loans, and acceptance of fixed and savings deposits. The company currently operates across the island and is backed by over four hundred Abans PLC outlets island wide. The long-term rating of Abans Finance PLC being "BBB+" (Ika) / (Rating Outlook Negative) by Fitch rating Lanka limited stands as a testament to the successful journey of the company with the strong backing of the parent company. Abans Finance PLC is currently seeking a dynamic, result-oriented individual to be a part of its winning team as a Manager/ Assistant Manager - Fixed Deposits and Savings at multiple locations.

Key Responsibilities

- Becoming a part of the deposit mobilization arm of the company and staying consistent in achieving given deposit targets.
- Managing funds of high net worth customers.
- Understanding key industry trends and provide value-added solutions/ suggestions to customers.
- Developing and implementing a business development plan to improve deposit mobilization, retention of deposit and managing withdrawal attrition.
- Developing and maintaining relationships with corporate clients and individual depositors.

Key Requirements

- Minimum four years of experience in fund mobilizing in the capacity of Executive and above within the banking and financial industry of Sri Lanka.
- Possessing an outgoing personality with good PR, negotiation and communication skills.
- Recently retired bankers with Fixed Deposits and Savings exposure are encouraged to apply. (If required, flexible working hours can be arranged)

Please forward your resume to careers@abansfinance.lk or by post to Head of Human Resources, Abans Finance PLC, No. 456, R. A. De Mel Mawatha, Colombo 03 with contact details of two non-related referees indicating the post applied for in the subject line within 14 days of this advertisement.
