



Armed with a proud history of over 29 years, Pan Asia Bank is on an exciting growth journey, evidenced by an array of recognitions, including being honoured as one of the Top 40 business entities in the country by Business Today, the most awarded entities by LMD, Best Green Bank in Sri Lanka by Global Banking & Finance, Best Bank for ESG by International Business Magazine, the Best CSR Bank by Brands & Business Magazine, to name a few

We are looking for proactive, results-focused, and enthusiastic individuals to join our team. If you are ready to make a significant impact and be an integral part of our expanding team, we would love to hear from you! We believe your presence in our team will help enhance our standing further with your dynamic personality and professional skills.

AREA MANAGERS

Job Profile:

- Meet financial targets and ensure branches are managed as profit centres
- Plan and execute strategies to grow a profitable customer base within the region
- Ensure continuous growth of the SME lending portfolio of each branch of the area and ensure achievement of budgeted lending targets with a focus on mid and large-size SME businesses
- Support portfolio growth by identifying cross-sell opportunities, guide the team to strengthen relationships and increase client acquisition and retention
- Have vigorous supervision over the lending portfolio of each branch of the area and curtail payment dues, new additions of non-performing advances and active involvement in the recovery process of problem facilities
- Drive the KPI of Branch Managers and Branches
- Lead guide, motivate and retain staff and get the optimum performance

Candidate Profile:

- Full qualification in Banking and Finance from IBSL
- A qualification related to Credit Management from a recognized institution is preferred
- Minimum 15 years of work experience in a Commercial Bank out of which 08 years serving preferably as a Branch Manager with leadership skills
- Thorough knowledge of both Retail and SME with exposure to Credit Evaluation
- Exercise innovative leadership within a performance-driven culture and possess a “service-oriented mindset”
- Excellent communication, negotiation and people management skills with a flair for public relations

Remuneration:

The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standards.

If you are a results-driven Banking professional looking for a challenging and rewarding opportunity, we invite you to apply for the position through our career portal before the deadline provided.

**Assistant General Manager - Human Resources,
Pan Asia Banking Corporation PLC, No 450, Galle Road, Colombo 03**

APPLY NOW