

# BUSINESS DEVELOPMENT MANAGER – CREDIT CARDS ACQUISITIONS UNIT

The job holder is responsible to assist Manager Sales in achievement of sales target through a team of sales personnel and management of Key accounts for overall retail sales.

## THE JOB

- Ensure achievement of the targets assigned to the team through highest efficiency.
- Ensure efficient customer service and manage client relationships.
- Oversee and manage quality of acquisitions (NPA/ KYC etc).
- Adhere to the policies and guidelines.
- Recruit, lead, motivate and train the sales team.
- Maintain relationship with key contacts.

## THE PERSON

- Professional qualification from CIM/ SLIM/ CIMA/ Banking. Degree from a recognized university is preferred.
- At least 4 years of experience in the sales field including 1 years as a Business Development Officer.
- Excellent people management and leadership skills.
- Ability to manage priorities and performance.
- Possess public speaking and presentation skills.
- Should be a committed team player.

The position is at Executive Level.

Please login to <https://www.ndbbank.com/careers> to apply on or before 04th December 2024.

We will correspond only with the shortlisted applicants  
"We are an equal opportunity Employer"



Vice President Human Resources